## **United Internet: Key data Q1 2013**



## Financial data

Consolidated figures (in ELID million)	Q1 2012	Q1 2013	Chango
Consolidated figures (in EUR million)	Q1 2012	Q1 2013	Change
Color	F76 0	620.7	0.20/
Sales	576.9	629.7	9.2%
EBITDA-effective start-up losses	36.4	28.7	
EBITDA	70.5	91.3	29.5%
EBIT	48.3	68.3	41.4%
Segment "Access" (in EUR million)	Q1 2012	Q1 2013	Change
Sales	375.6	421.7	12.3%
EBITDA	41.3	54.8	32.7%
EBIT	34.8	47.2	35.6%
Segment "Applications" (in EUR million)	Q1 2012	Q1 2013	Change
Sales	201.2	207.9	3.3%
EBITDA-effective start-up losses	36.4	28.7	
EBITDA	30.7	38.5	25.4%
EBIT	14.9	23.1	55.0%

## **Customer data**

(in million)	
Customers, total contracts	
Access, total contracts	
of which Mobile Internet	
of which DSL complete (ULL)	
of which T-DSL / R-DSL	
Business Applications, total contracts	
of which "domestic"	
of which "foreign"	
1&1 My Website	
Consumer Applications, total accounts	
of which with Premium Mail subscription	
of which with Value-Added subscription	
of which with De-Mail address	

31.12.2012*	31/03/2013	Change
12.04	12.37	0.33
4.72	4.93	0.21
1.41	1.57	0.16
2.79	2.89	0.10
0.52	0.47	-0.05
5.20	5.28	0.08
2.28	2.30	0.02
2.92	2.98	0.06
0.40	0.44	0.04
33.68	33.85	0.17
1.91	1.93	0.02
0.21	0.23	0.02
-	0.06	0.06

<sup>\* \*</sup> Figures adjusted to aid comparison (see page 9 and 11 of the 3M Report 2013: "customer and contract inventory")